

WATT, RETTEW & CLAY.

WATT, RETTEW & CLAY.

Store Closes Promptly at 6 P. M.; Saturdays, 10.

WATT, RETTEW & CLAY.

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The Store of Great Achievements!

This Season's Newest Jackets
At Exactly Half Former Prices.

The order has been given in our Cloak Department—"Sell any Jacket in the house at exactly half former price."
And we think we can find any woman who needs a Jacket. No doubt you'll find your size here, and if you do—well, we can't make it any plainer—you'll save exactly half.

\$ 5.00 Jackets now \$2.50 **\$12 Jackets now \$ 6.00**
8.00 Jackets now 4.00 **\$15 Jackets now 7.50**
10.00 Jackets now 5.00 **\$20 Jackets now 10.00**

THE PLUSH CAPE PRICES have had a cutting, too. The \$7 Capes are now \$4.75. Those that were \$8 are now \$6.25. The \$10 ones are now \$6.75. The \$25 ones are now \$16.50.

Men's Shirts and Other Wearables
At Phenomenally Small Prices.

To keep the stock at all times fresh we have to keep a sharp lookout for odd lines, broken sizes and assortments, and get rid of them at reduced prices. Well, there's to be a quick-riddance sale to-morrow. Here's the way the prices run:—

Odd lot of plain and plaid bosom undressed shirts—\$7.50, and 11 shirts—\$10.00 and 17 only—to be closed at \$2.50, each.
About 25 dozen Men's Outing Working Shirts—regular \$2.00, grade, to go at \$1.25, each.
Men's and boys' Laundered Percale Shirts, cuffs and collar attached, pearl buttons, and inside yoke—\$2.00, quality at \$2.00, each. Full line of \$2.00.
Boys' Stiff Bosom All-over Percale Shirts—separate cuffs—the half-dollar shirts to go at \$1.00, each.

Muslin Underwear.

Norfolk women have never had such an array of muslin undergarments to choose from as our sale offers.

New garments keep a-coming to us. New values keep a-going to you.

To-day's story is of exceptional values—almost sensational.

These:—

CORSET COVERS AT \$2.00—Fine French Corset Covers—made of good cambric, embroidery trimmed—full front, in all grades at \$2.00, and one of fine mill, lace trimmed at \$2.00. Still better ones at \$2.00, and \$2.00.
GOWNS AT \$2.00—Gowns of standard cut, in all styles, and in all dry—neck and sleeves edged with fine embroidery. Another style, entire yoke made of lace and lace insertions. We also show other good styles at this price. Better grades on up to \$12.50 each. An ex-

An odd lot of Men's Sox—black and white—worth up to \$2.00, to go at \$1.00, a pair.
Imported Black Sox—double heel, size and to—of excellent quality—worth up to \$2.00, a pair.
"Cottons"—the Elite make—\$2.00, a pair.
The famous "Double-weave" Collars—both sides lined, in all the newest styles—\$2.00, a pair.
Fine Linen Collars, in all the newest styles, \$2.00, a pair.
Plain White and Fancy Trimmed Shirts—\$2.00, a pair.
Specially good quality, as \$2.00, each.

entirely new Gown at \$12.50—regular \$20.00 and \$12.50 values.
DRAWERS AT \$2.00—Made of standard cotton, hem and tucks. Better grades on up to \$12.50. The one at \$2.00 is especially good, has ruffle of embroidery and tucks.

CHEMISES AT \$2.00—Of standard cut, long sleeves and neck trimmed with embroidery—another style at this price, trimmed with lace. Better grades up to \$12.50.

"Edith" Glove Cleaner.

This excellent compound will be demonstrated at our Glove Department to-morrow.

The "Edith" cleans Kid Gloves and removes stains in a very few minutes, and leaves the glove soft and elastic. 25c. a jar.

The "H. and H." Cleaning Compound cleans carpets, rugs, lace curtains, removes paint, oil and grease spots. Large cake, 15c.—2 for 25c.

We Bought a Manufacturer's Entire Line of Ready-to-wear Skirts At a Fraction of Their Worth.

Truly, this is a store of great achievements. Manufacturers know this and frequently turn to us for a quick disposal of their wares.

Such an event occurred a few days ago. A skirt-maker of repute, one who helps supply us with our regular stock, telegraphed us the number of garments he had on hand and asked us to take them.

We knew the goodness of the garments—we've been selling them for years—so the story's told. Hence,

FOUR-DOLLAR BLACK MOHAIR SKIRTS, AT \$2.
TEN-DOLLAR BLACK SILK SKIRTS, AT \$6.

THIS DESCRIPTION OF THEM:

Those at \$2 are made of rich figured satin berber, figured mohair and black novelty goods. They are cut generous in every way. Have the new pleated back. Are excellently lined with percaline and bound with velveteen. We've sold dozens of them at \$1.88 each. These, \$2.

Those at \$6 are made of heavy all-silk brocade Black Satin Duchesse and heavy all-silk brocade Black Gros Grain—magnificent large, medium and small set-figure and scroll designs. They are made with the new pleated back and have full French flare. Lined with best percaline, and bound with velveteen. Positively worth \$10 each. These, \$6.

A Dress Goods Item.

Two Good Silk Items.

Venetian Satin—Suitings, fifty-two inches wide, very swell for tailor-made suits and separate skirts. New. Medium weight, for now and early spring wear. Won't rough up after sponging. Won't wear rough.

In rich black, new military blue, tabac brown, and a magnificent new shade of green.

Instead of a dollar, we price it 75c. a yard.

And, this of silk.

22-inch very excellent Beau De Sole, for entire suits, skirts and waists. Extra weight. Deep rich black. The \$12.00 grade at \$12.00 a yard.

24-inch beautiful woven, unusually heavy, and every thread pure silk Black Satin Duchesse, at \$2.00 a yard.

An Umbrella Sale.

Two hundred and more Ladies' and Gents' English Gloria Umbrellas—absolutely fast black—in an excel-

lent array of natural handles; straight, loop, tie and Prince of Wales shapes. These umbrellas will be cheap at 75c., but we let them go at 39c. EACH.

Men's English Taffeta Close Rolling Umbrellas, steel rod, paragon frame, case and tassels. Nobly handles. Positively worth \$1.50, to go at \$1 each.

The New Percales.

Ready for your choosing—the New Percales.

New stripes, new checks, new figures, in a host of pretty color combinations.

The strongest and sturdiest fabric for lots of purposes. For Shirt Waists, for Wrappers, for Children's Dresses, for Men's Shirts.

Full yard wide, 12½c. a yard.

The 10c. grade Dark Percales will be closed out at 6c. a yard.

Splendid line of regular 6c. grade Dark Prints at 4c. a yard.

Pretty Crotonnes, large floral designs. The 5c. goods at 6c. a yard.

New Draperies.

"Avalon" Draperies—magnificent floral and scroll designs on a very rich Mome ground. Look like 25c. goods. We price them 12½c. a yard.

Very attractive Hungarian Art Draperies, suitable for portieres, window draperies and cozy corners—very rich colorings—double faced, fade on both sides—with or without border. Also an elegant line of rich Bagdad Draperies—new effects—\$2.00 a yard.

36-inch Solid Color Denims, for cushion tops, and such like—15c. a yard.

Special Sheet Offering.

Extra quality, even, round thread Bleached Pepperell Sheets. Measure full 81x90 inches, large enough for double beds; nicely hemmed; torn and dry ironed. As good as any sheet sold in the city at 50c. We price them 42c. each. See window display.

Pillow Cases to match the above sheets—full 36x45 inches—\$1.00 a pair. Short lengths of 44 Bleached Cotton. The 6c. grade at 4c. a yard. Unbleached Cotton, 44 wide, 8c. a yard. 36 wide, 6c. a yard. "W. R. & C. Special," extra quality Unbleached 44 Cotton, 5c. a yard.

Toilet Articles, Soaps and Such Like, at Very Interesting Prices.

The daintiest and best soaps and perfumes, toilet and dental preparations will find quick selling at these remarkably small prices. We head the list with a money saving item—an item of the true bargain type. It's an

EXCELLENT TOILET SOAP AT 1c. A CAKE.

TOILET SOAPS.—
La Parfumeuse Glycerine Soap—half-pound bars—3 bars for 25c.
Vaseline Pe-Arcadia—4 cakes in a box—10c. a box.
Cyclone, pure tar soap, 4-ounce cakes, 10c. a box.
Mellin's Bay Rum Toilet Soap—10c. a box.
Sweet Violet—5-ounce cakes—3 in a box—10c. a box.
W. R. & C. Special Glycerine Toilet Soap—10c. a box.
Palmolive Tar Soap—10c. a box.
Fine Tar Soap, with glycerine, good as any soap made for shampooing and preserving the hair—10c. a cake—3 for 25c.
Cuticura Soap—2c. a cake.
Woodbury's Scented Soap—17c. a cake.
Cosmo Toilet Soap—25c. a box.
Colgate's Guest Room Soap, 12½c. a cake.
Colgate's Mysotis Soap—12½c. a cake.
Colgate's Violets Toilet Soap—15c. a cake.
Camille Bonquet, 25c. a cake.
Palmolive Unscented Glycerine Soap—similar to Palmolive—3 cakes for 25c.
Rogers' Gaiety's Violet and Sandal Wood Soap—25c. a cake—6½c. a box.

TOILET POWDERS.—
Colgate's Violet and Cashmere Bouquet Toilet Powder, 17c. a package.
Rogers and Gallet's Violet Poudre de Riz, 25c. package. Violet de Parme, 4c. package.
TOOTH REQUISITES.—
Frostilla, 10c.
Perfumed Cold Cream, 15c.
Petroleum Jelly, 3c.
Colgate's Florida Water, small size, 25c.; large, 47c.
Michelson's Bay Rum, half pint, 30c.; 1 pint, 47c.
Woodworth's Sweet Violet Extract, 25c. an ounce.
Woodworth's Apple Blossoms, 25c. an ounce.
Blue Lilies and White Rose, 37½c. a package.
Colgate's Sachet Powders—Violet, Camille, Heliotrope, Violette, Cashmere Bouquet and Sandal Wood, 18c. a package.

CAITOL—THE UNRIVALLED HAIR TONIC.—The best Dandruff cure. Sure preventive of baldness. On the basis of CAITOL, the well-known authority on diseases of the scalp, Dr. P. J. Elchoff, professor of Dermatology, Eberfeld, Germany, has prepared the celebrated CAITOL HAIR TONIC. It is prepared on thoroughly scientific principles and under authoritative medical directions. Price here, 50c. a bottle.

The Great Embroidery Sale.
New Pieces at New Prices.

To-morrow we will add several miles of new embroideries to the greatest Embroidery Sale Norfolk has ever had.

A full third is clipped from the actual values of these beautiful white bands. Embroideries of equal grades never sold at such low prices before.

THE EMBROIDERIES.—Nainsook, Cambric and Swiss Embroideries, with finely woven edges. Distinctively new patterns.

EMBROIDERIES AT 1c. A YARD.—
1½ to 2½ inches wide.
EMBROIDERIES AT 8c. A YARD.—
1½ to 2½ inches wide.
EMBROIDERIES AT 10c. A YARD.—
1½ to 2½ inches wide.
EMBROIDERIES AT 12½c. A YARD.—
1½ to 2½ inches wide.
EMBROIDERIES AT 15c. A YARD.—
1½ to 2½ inches wide.
EMBROIDERIES AT 17c. A YARD.—
1½ to 2½ inches wide.
EMBROIDERIES AT 20c. A YARD.—
1½ to 2½ inches wide.
EMBROIDERIES AT 25c. A YARD.—
1½ to 2½ inches wide.

THE INSERTINGS.—Nainsook, Cambric and Swiss Insertings. All the newest shirt waists and under garments at great saving prices. In all widths at 5, 10, 12½, 15, 17, 22 and 25c. a yard.

WATT, RETTEW & CLAY.

Things Theatrical at Home and Abroad.

"THE MOTH AND THE FLAME."

The Kelley-Shannon Company, headed by Mr. Herbert Kelley and Miss Edith Shannon, will make their first appearance in this city at the Academy to-morrow and Tuesday nights, in Clyde Fitch's society drama, "The Moth and the Flame." "The Moth and the Flame" is a modern society drama. The scene of the play is laid in New York City among the "smart set" of Gotham's "400." It is in three acts, the first of which takes place in the home of a



HERBERT KELCEY.

rich New Yorker, and is given over to an amateur vaudeville performance and children's fancy dress ball. The second act takes place at a fashionable wedding in the chapel of a New York church. This church scene has made a great impression. It shows the interior of a church with all the fashionable participants, and is made very realistic by effective use of ecclesiastical and musical effects. The wedding music is rendered by a supplied choir. This is one of the strong scenes of the play. Just as the heroine and hero are about to be pronounced man and wife the wedding is interrupted, and the wedding breaks up in confusion. The last act takes place in the morning room of the heroine's home, the day after the wedding. The development of the story is accomplished in a remarkably ingenious manner, which holds the attention of the audience until the final curtain. The company includes among others Joseph E. Whiting, Bruce McRae, Edward See, David Torrence, Charles Steadman, C. S. Robinson, Nathan Abbott, Grace Lee, Isabel Waldron, Winona Shannon, Lola Ellis, Ethel Kingston, Mary Hansen, Marie Dunn, Mrs. Frances Ferren, Emma Janvier, A. R. Laddow, George Elchels, and George Flannery. Prices, \$1.50, \$1.00, 50 and 25 cents.

"THE BRIDE-ELECT."

"The Bride Elect" has importance because it is born from the fertile mind of the famous "March King" Sousa occupies a position of peculiar prominence in America's musical reputation, and perhaps none of our composers is so well known beyond the native land as he. "The Bride Elect" comes heralded with extraordinary success. It is not improbable Norfolk will be crowded to see it next Wednesday evening. We are bound to find in the new pro-



ALBERT HART, COMEDIAN.

duct some characteristic examples of that magnetic melody which Sousa has made as much his own as Strauss ever did the rhythmic waltz writing with which his name has been so conspicuously associated. The management states that more than 100 people take part in the production, which includes a chorus of 50 voices, grand ballet, military band and enlarged orchestra. The leading artists include Billa Clark, George Lyding, Alice Campbell, Wesley Johnstone, Minnie Broton, E. G. Schaffer, Lola Allen, William Smith, Marie Franklin, Charles Goetter, Francis Brooks, Christie MacDonald, Albert Hart, Charles Drew, Mabella Baker, Melville Stewart, Harry Luckstone, Frank Palma is director of the orchestra. The advance sale of seats will begin at the box office to-morrow morning. Prices, entire first floor (reserved), \$1.50; entire balcony (reserved), \$1.00.

"A STRANGER IN NEW YORK."

Hoyt's "A Stranger in New York" is billed for a return engagement at the Academy of Music at an early date.

This play is thought by many to be the best work of this popular author, and the management claim that it has been decidedly his best money-maker, even surpassing the record of his famous "A Trip to Chinatown." An entirely new dress and new specialties are promised besides a first-class production in every particular.

DIVINE SERVICES TO-DAY.

The Methodist, Presbyterian, Lutheran, Christian, Church of Christ (Disciples), and the Christian Scientist publish their Sunday services in Saturday's issue.

CATHOLIC.

St. Mary's corner of Chapel and Holt streets, Rev. John Doherty, pastor—Services at 7:30 and 11 a. m. Vespers and benediction at 4 p. m.
Sacred Heart Church, Rev. T. J. Wilson, pastor—High mass at 11 a. m. Vespers and benediction at 5 p. m.

PROTESTANT EPISCOPAL.

St. Luke's corner of Granby and Bute streets, Rev. A. S. Lloyd, rector—Services at 11 a. m. and 7:30 p. m.
Christ, corner Freemason and Cumberland streets, Rev. Carl E. Grammer, rector—Services at 11 a. m. and 4 p. m.
St. Paul's, Church and Cove streets, Rev. Dr. B. D. Tucker, rector—Services at 11 a. m. and evening prayer at 4 p. m.

St. Peter's, Brown avenue, Brambleton, Rev. C. E. Woodson, rector—Services at 11 a. m. and 7:30 p. m.
Emmanuel Chapel, corner Calvert and Wide streets, Rev. John H. Dickinson, rector—Divine services at 7:30 p. m.
St. Andrew's, corner of Ann and Mayesville avenues, Rev. John H. Dickinson, rector—Divine services every Thursday night, Sunday school at 4 p. m.

BAPTIST.

Freemason, corner of Bank and Freemason streets—Preaching by Rev. Henry Varley, of London, at 11 a. m. and by the pastor, Rev. M. R. Wharton, at 7:30 p. m. Subject, "Paul's Commitment of His All to Christ."

First, corner of Freemason and Granby streets—Preaching by the pastor, Rev. E. B. Hatcher, at 11 a. m. and 7:30 p. m. Morning subject: "Christ, Obedient to Death." Evening, "A Blessed Fact."
Grace, corner of Princess Anne avenue and Church street—Preaching at 11 a. m. and 7:30 p. m. Sunday school at 9:30 a. m.

Park Avenue, corner Highland avenue, Brambleton—Preaching by the pastor, Rev. J. J. Hall, D. D., at 11 a. m. and 7:30 p. m.
Spurgeon Memorial, Windsor avenue, Brambleton—Preaching by the pastor, Rev. L. R. Christie, at 11 a. m. and 7:30 p. m.

Lambert's Point—Preaching by the pastor, Rev. George W. Cox, at 11 a. m. and 7:30 p. m.
Central Avenue, Atlantic City Ward—Preaching by the pastor, Rev. E. E. Dudley, at 11 a. m. and 7:30 p. m.

CHRISTADELPHIAN.
Hall, corner Brambleton and Maltby avenues—Services at 11 a. m.

SOUTH AMERICAN LINE

Board of Trade Will Approve Subsidies to Ships.

Will Ask Congress to Pass the Bill Which Will Secure For Norfolk a South American Line—Eight Months' Work.

The legislative committee of the Board of Trade will hold a meeting Monday night and adopt resolutions favoring the bill before Congress giving subsidies to American ships engaged in foreign trade.

President Kimball, of the Norfolk and Western Board of Directors, was in Washington several weeks ago and stated that if the bill was passed the railroads terminating here would put on a line of ships to run between Norfolk and South America.

WILL ENDORSE THE BILL.

Some of the directors of the Board of Trade are opposed to subsidies as a principle, but will give their endorsement to the bill, believing that the administration will favor the policy and that Norfolk should receive the benefits to be derived, along with the other Atlantic ports.

It is said that the South American mail offers special inducements to American manufacturers, and that a direct line from Norfolk will make this city the shipping point for Western products, which will reach the wharves here via the Norfolk and Western, Chesapeake and Ohio and the Southern roads. It is believed that the bill will pass Congress.

The Board of Trade will also endorse the bill before Congress making eight hours a day's work on all ships to be built for the United States at private yards.

The passage of this bill is urged by the labor organizations of the country, and the action of the Board of Trade will be at the instance of the workmen in the Norfolk navy-yard.

Dr. Fisher Explains.

The report of the afternoon session of the Baptist District Union, January 27, misrepresented me. I did not oppose the periodical revival, but encouraged it. I said the tendency of periodical protracted meetings, commonly called revivals, in some sections, is to lead Christian people to relax their personal efforts to lead people to Christ at any other time. It was spoken as a caution and not opposition. A man who held nine such meetings during last year could not well oppose them and appear consistent.

A TRAINING GROUND.

THE NEW YORKS SELECT NORFOLK TO PLAY.

The selection of Norfolk by Manager John B. Day, of the New York National League baseball team, as one of the places for that club's spring training ground, speaks well for Norfolk when it is taken into consideration that cities all over the South were bidding for them. Mr. Day has decided to put in the time between this city and Charleston, S. C., getting the Giants in condition to battle for the '99 National League championship. Richmond tried hard to induce the Gotham manager to bring his club there, but after looking the field over he decided on Norfolk and Charleston.

President Freedman, of the Giants, had his men in training at Lakewood, N. J., the past two seasons, but the early showing in the game demonstrated quite conclusively to the president's mind, after the two years' experiment, that the Northern climate was not suited to the work, as but little real practice could be secured owing to the lateness of seasons North; and when the men commenced the season, their joints were not loosened, and the expense at the "swell" summer resort went for naught.

Ned Hanlon has always been a staunch believer in bringing his men South for their preliminary work, and that accounts, more than anything else, for the Orioles' splendid showing.

School of the Redskins "Back" Ewing, of the "League" managers, who argue that there is nothing like Southern practice, and they still cling to that belief.

The New Yorks will stay in Norfolk about two weeks, and while this city will have no team to play them, they will carry enough surplus men at the beginning of the season, to form two teams. It will be quite a treat to Norfolk "fans," who cannot get a chance to witness the "Big League" contests, to be able to see some of the "stars" perform.

Street Cleaners Organize.

The men employed on the street force under the supervision of Mr. W. H. Jacques, assistant street inspector, yesterday organized the Street Cleaners' Beneficial Association, with the following officers and committee:

B. W. Ward, president; James March, vice-president; E. P. Thomas, secretary; W. H. Jacques, treasurer; Dr. J. R. Speight, physician; J. T. Edmonds, William Little, H. J. Harris, William Grant, H. A. Wood, executive and sick committee.

The object of the association is to aid any member who may become disqualified for work by reason of sickness or injury. A short while after the organization was completed a member was compelled to abstain from work. He will receive one-half of what he could earn from the treasury of the association weekly.

TRUCKERS MURKING ONLY.

SPINACH AT TWO DOLLARS AND A HALF A BARREL.

Norfolk truck sold high on the New York market yesterday. Spinach brought \$2.50 a barrel with only a few thousand barrels on hand.

A special agent for a New York firm said that at these figures the truckers would make barrels of money. The round hoop barrel in which this crop is shipped costs 15 cents, cutting, 10; freight, 15; commission, 2; total, 25 cents, leaving for the trucker \$1.85, which is the biggest kind of pay.

PRODUCTION PER ACRE.

An acre of good, well cultivated ground will cut 250 barrels, worth at the figures named, about \$455. Inferior land will not cut more than 100 barrels and will net only \$150 net. It will be seen, therefore, that it pays to fertilize heavily and carefully cultivate this crop.

Mr. W. F. Shumadine is one of the best success stories in Tanner's Creek District. It is said that his crop this year will make him \$1,000 or \$2,000.

A BIG SALE.

A gentleman in Tanner's Creek District recently sold his crop of spinach on eight acres of land, for \$2,000. The crop was bought on the field, and the trucker was relieved of the trouble and expense of marketing.

The land that produces spinach will also raise a crop of cabbage and a crop of millet or corn, making three crops to the year.

KALE NOT POPULAR.

Kale is not a productive crop. Yesterday it was bringing only 75 cents a barrel in New York. Kale barrels cost 17 cents; cutting, 2 cents; freight, 15 cents; commission, 6 cents; total, 41 cents, leaving for the producer 34 cents.

This will pay the cost of production, but does not leave a margin of profits. It is said that the truckers will give up kale as a money crop unless prices advance. When asked why kale was so much cheaper than spinach, the reporter was informed by the agent that kale "is not fashionable."

IN DEMAND TILL APRIL.

Truck from this section will supply the Northern markets till April 15th, when the New England gardeners will commence to market their crops. Mr. Porter, in his census reports, stated that the trucking land of Norfolk county is the most productive in the world. The Norfolk county planters are of the same opinion.

Y. M. C. A. Notes.

Owing to sickness of Prof. Ward the gymnasium exhibition will be postponed for the present.

Second special address to men by the famous evangelist, Henry Varley, of London, England, at 3:45 o'clock in Y. M. C. A. Hall this afternoon. Admission by ticket only. Tickets free at association office.

Umstadter-Myers Co.,

Designs and Estimates furnished upon application for all grades and styles of

Paper Hangings
Draperies
Interior Decorations
Window Shades
Upholstery and
Awnings

Umstadter-Myers Co.,

230 and 232 MAIN STREET,
And Rear of 222, 224, 226, 228, 230,
232, 234, 236, 238.

—DON'T FORGET THOSE—